

**Censis Technologies, Inc.**  
830 Crescent Centre Drive  
Suite 610  
Franklin, TN 37067

615-468-8000  
888-877-3010 toll-free  
615-468-8003 fax  
www.censis.com

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**TITLE:**

Clinical Educator

**EMPLOYMENT STATUS:**

Exempt

**REPORTS TO:**

The Director of Client Services

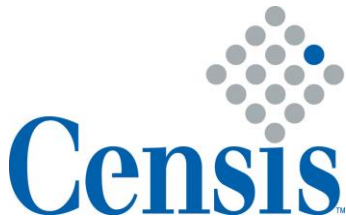
**POSITION SUMMARY**

The role of the Clinical Educator is to deliver onsite Service+ training and/or assessments for the department of Client Services. A Clinical Educator will work with all members of the Client Services team to implement and deliver training and/or assessments to Service+ clients. Communication with the Senior Clinical Educators and Client Managers is a crucial part of this role. The position requires a strong Sterile Processing background, knowledge of CensiTrac, interpersonal and communication skills, the demonstrated ability to work effectively in a team environment, as well as the ability to work independently to deliver solutions on time.

The Clinical Educator will assist the Senior Clinical Educator in the continual improvement efforts of the department including current and ongoing training documents and supporting material to assist in training internal and external clients. Strong communication with all departments is necessary.

**SPECIFIC RESPONSIBILITIES**

- Assist with the implementation and executing of site-specific action items contained in a deliverable report to the client
- Develop and maintain an in-depth understanding of the CensiTrac Product Suite; a SaaS Based End to End Solution.
- Train clients, partners, and internal staff on all feature and benefits of CensiTrac.
- Complete training reports and/or training checklists for clients, partners, and internal staff.
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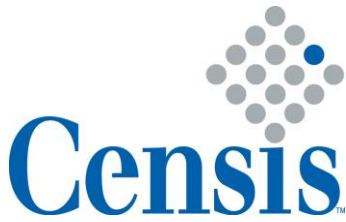
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- Communicate effectively with technical and non-technical client resources.
  - Modify training in-service checklists, manuals, and quick reference guides as needed
  - Maintain knowledge of equipment, products and systems related to the sterile processing profession
  - Maintain knowledge of surgical instrumentation, medical devices, endoscopic devices, and sterilization methods
  - Provide troubleshooting and installation support of CensiTrac related hardware
  - Recommend process improvement and product utilization efforts for optimal customer satisfaction
  - Provide sterile processing and/or operating room workflow solutions to healthcare professionals
  - Provide positive customer service and maintain professional acuity in representing Censis and Censis provided products
  - Identify and communicate installation problems, software bugs and /or necessary software modifications to internal Censis teams
  - Build enthusiasm and excitement for Censis provided products
  - Responsible for developing and delivering educational presentations for customers and internal employees as needed.

## **QUALIFICATIONS**

### **Required**

- Minimum 1-year experience in a leadership or equivalent role
- Current professional certification with IAHCSPD or CBSPD.
- Minimum of 2 years' experience using or implementing CensiTrac
- Ability to work well with customers, associates, and all levels of staff
- Knowledge of regulatory bodies impacting Sterile Processing and Operating Rooms
- Exceptional presentation, communication and training skills
- Ability to maintain confidentiality
- Possess good analytical skills with the ability to collate information
- Self-motivated and strong problem-solving skills



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- Strong organizational skills and detail oriented, with abilities to prioritize in a constantly changing environment, and the ability to multi-task
  - Possess strong interpersonal skills, telephone etiquette, professional presence, and excellent written and verbal communication skills
  - Excellent project and employee management skills
  - Familiarity and ease with computer systems and common software products
  - Maintain accurate travel expense records for timely submission.
  - Ability to travel up to 75%

### **Preferred**

- 3 to 5 years' experience working in a Sterile Processing department.
- Experience implementing systems in healthcare environments
- Proficient in the use of Microsoft Office products

### **Interpersonal Skills / Characteristics**

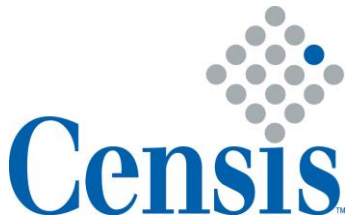
The Clinical Educator must be a passionate, energetic, self-driven leader with a “hands-on” approach and “can-do” attitude. The ideal Clinical Educator will have advanced presentation skills, strong verbal and written communication skills. A demonstrated ability working collaboratively and cross-organizationally, the ability to learn quickly, thoroughly and in detail, and the ability to see strategic perspective and to then identify the tactical steps needed to complete the work are all must have skill sets. The Clinical Educator should be highly self-motivated and directed, with the ability to prioritize, manage time effectively and efficiently and meet deadlines, as well as be energetic and passionate about development and sharing of knowledge. The ideal candidate will be highly analytical, data-driven, decisive, disciplined, collaborative, strategic, practical, creative and innovative. Have the experience, confidence and positive approach to bring fresh perspectives that contribute to advancing the corporate goals and objectives.

### **EDUCATION**

Associates or bachelor's degree in related area or equivalent experience.

### **About Censis Technologies**

Censis Technologies based in Franklin, Tenn., is the industry leader in surgical instrument and asset management software. Censis offers multiple solutions,



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including CensiTrac, which is a highly advanced, web-based software system focused on maximizing OR throughput and regulatory compliance. Censis Technologies' software is deployed in hundreds of hospitals in the United States, Canada, and Australia.

**Fortive Corporation Overview:**

Fortive is a diversified industrial growth company comprised of global businesses that are recognized leaders in attractive markets. With more than \$6 billion in annual revenues, Fortive's well-known brands hold leading positions in field instrumentation, healthcare, transportation, sensing, product realization, automation and specialty, and franchise distribution.

Fortive is headquartered in Everett, Washington and employs a team of more than 24,000 research and development, manufacturing, sales, distribution, service and administrative employees in more than 40 countries around the world. Our team grows by tackling challenges that accelerate progress and further their careers. With a culture rooted in continuous improvement, the core of our company's operating model is the Fortive Business System. For more information please visit: [www.fortive.com](http://www.fortive.com).

To apply, email [careers@censis.com](mailto:careers@censis.com)